

Hear From Our Partners

“As a solely grant-funded organization, it’s vital that KConnect has a strong partnership with a consultant that excels at their work. We have been continually impressed with Kennari Consulting and its ability to concisely make a case for complex topics like systems change. Kennari’s consistent communication and attention to detail make them an invaluable partner in our work.”

– Salvador Lopez, President, KConnect

“The North Country Trail Association is the steward for the North Country National Scenic Trail. A Trail that is 4,800 long and crosses through eight states. Needless to say, our need for prompt and accurate data is paramount. When we decided to transition our CRM software there was only one way to ensure it was done right – make a call to Kenari Consulting! They have the expertise and experience that saves time and ultimately money, for an organization. They become a partner who honestly champions your mission and drives for success.”

– Nancy Brozek, Director of Development & Communications, North Country Trail Association

“Kennari has been Junior Achievement’s consulting partner of choice for several years and we, together, have raised millions of dollars. They provided counsel for our Capital Campaign which was extremely successful, and we turned to them for assistance in planning and implementing our expansion of programs and services in the State of Michigan. They have been and continue to be very effective consultants and partners in our work to inspire and prepare young people to succeed in a global economy.”

– Jay Ediger, Senior Vice President of Development, Junior Achievement of the Michigan Great Lakes

“Kennari was a key partner in launching the West Michigan Construction Institute. With their support and guidance, WMCI completed a \$6M capital campaign including acquisition of a Brownfield grant. Kennari then shifted to support our young team and volunteers in the day-to-day fund development

work of a young non-profit. We were fortunate to have their guidance as we grow into a thriving construction trade school. We truly would not be where we are today with Kennari's expertise."

– Jen Schottke, President, West Michigan Construction Institute

"It has been great working with the Kennari team. Thanks to their guidance, the Foundation is celebrating our five-year anniversary this year. And thanks to the best practices and tools they have given us we are looking forward to continued growth for the next five years and beyond."

– Angela Miller-Niarhos, Foundation Manager, Ottawa County Parks Foundation

"What I love about Kennari Consulting is that their team meets you where you are in your fundraising journey. Your consultants take the time to get to know your organization and design a plan of work that is realistic, while at the same time pushing you to achieve your development goals. With the support of Kennari, the Community Food Club has been able to develop a clear development strategy with impactful results, all while remaining true to our mission and culture. I would highly recommend working with Kennari Consulting."

– AJ Fossel, Executive Director, Community Food Club

"Kennari's expertise is varied. As we evolve and grow, their counsel and market knowledge have been invaluable."

– Anna Goddard, Foundation Director, Cherry Health

The support Kennari provided throughout the entire process truly demonstrates that we made the right decision to select them as our partners in setting up the foundation.

– Tony Vernaci, Executive Director, Aerospace Industry Association of Michigan

"We planned our first table hosted event at Blandford and with Kennari's help it really made an impact! Kennari provided incredibly helpful insight into planning a successful event, and

thanks to them we exceeded our fundraising goal. Our consultants helped us from the early stages of targeting the correct audience for table hosts, creating informational materials for hosts and guests, finalizing our presentation and creating a thorough follow up plan to increase donor retention! Multiple hosts, guests, and those who couldn't make it but wish they could have, already requested we do the event again next year. We are looking forward to making this table hosted event an annual occurrence at BNC!"

– Ariana Hernandez, Donor Services Specialist, Blandford Nature Center

"The GHACF recognizes the critical importance of succession planning in the for-impact sector to ensure continuity of leadership, mission alignment and organizational stability during seasons of change. The expertise of Kennari Consulting helps leaders develop the tools to document institutional knowledge, minimize disruptions and sustain long-term impact."

– Grand Haven Area Community Foundation

"Working with Kennari Consulting has been an invaluable asset to the work we do at Grand Rapids Civic Theatre. Their expertise has supported us across a variety of areas, from annual operating needs and grant support to larger capital campaign projects. The Kennari team brings a wealth of knowledge, positivity, and deep insight into how the West Michigan philanthropic community operates.

Thanks to their strategic guidance and hands-on support, we've been able to enhance our fundraising efforts, strengthen relationships with donors, and elevate the overall impact of our work. Kennari Consulting is a trusted partner, and we are so grateful for their ongoing commitment to our mission!"

– Kimberly Vincent, Director of Development, Grand Rapids Civic Theatre

HCCF was preparing to launch the first capital campaign in the organization's history when we were recommended to connect with Kennari. From the beginning, the team at Kennari made the daunting process seem attainable. Their tools and expertise allowed our organization, staff and volunteers, to lead the campaign efforts in our local community with confidence. The support we received from Kennari empowered HCCF to meet our fundraising goals.

– Mackenzie Price – Executive Director – Huron County Community Foundation

Harbor Humane is incredibly grateful for the exceptional partnership we've had with Kennari Consulting. Throughout our capital campaign their team brought expertise, compassion, and professionalism to every step of the process. Their guidance helped us truly understand our organization's capacity and readiness for a capital campaign. They took the time to listen to our unique mission, assess our strengths, and provide honest, data-driven insights that have shaped our strategic path forward.

We wholeheartedly recommend Kennari Consulting to any organization considering a capital campaign or strategic fundraising initiative. Their partnership has been invaluable in positioning Harbor Humane for long-term success in serving our community and the animals who depend on us."

- Melanie Keskine, Human Resources & Administration Manager, Harbor Humane
